

Frontline Consulting Services Inc. (FCS) came in contact with XCent Expat Support through their accounting agency Expatax. Slovak Managing Consultant Marek Macak is glad they did. “XCent takes a considerable weight off our shoulders”.

Needle in a haystack

FCS' motivations for hiring foreign employees are diverse. First and foremost, the local market lacks the resources equipped enough for the job. Searching for Dutch people with the required technical know-how is a bit like looking for a needle in a haystack, whereas on universities abroad certain technical courses are part of the regular curriculum. Therefore, people from the US, India and Australia are often hired to join the Dutch branch. “Having said this,” Marek adds, “a different work ethic is also a point of attention. Generally speaking, you could say that Dutch people are more oriented on the quality of their personal life, while expats gladly make the extra mile and work overtime shall their project require it.”

Well-informed

Although knowledge on issues related to a long-term stay in the Netherlands is readily available within FCS, Marek states that dealing with work permits and visas used to be a painful and laborious process. Therefore, this part of the immigration procedure was contracted out to XCent Expat support. “I would sometimes have to plough through numerous pages of text when only a couple needed to be signed”, Marek says. With XCent Expat Support, this is all in the past. “They are very well-informed about immigration matters and do the exact things we need. I would certainly

recommend XCent Expat Support to other companies. In fact, I already have.”



About Frontline Consulting Services

FCS designs, develops, markets and supports enterprise applications and products to meet the critical requirements of businesses. Established in 1996 in Charlotte (North-Carolina, US) they spread their wings to Europe in 2006-2007. With the head office still in the US, FCS focuses on three regions: North-America, EMEA (Europe, Middle-East, Africa) and Asia/Pacific. FCS employs around 550 people worldwide.

XCent Expat Support
P.O. Box 152
5201 AD 's-Hertogenbosch
T +31 (0) 73 68 68 608
F +31 (0) 73 68 68 606
expatsupport@xcent.nl
www.expatsupport.eu